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November 2, 2015

Steve Traut
Superior Press
9440 Norwalk Blvd.
Santa Fe Springs, CA 90670

Dear Steve,

I would have to say responsive and flexible are the traits that come to mind when asked to describe Superior Press. It was no simple task migrating over 1,000 client relationships to a new core banking platform, and engaging Superior Press to handle the supply fulfillment process was certainly the right decision.

Having your team perform the outbound call campaign to gather the client's supply requirements and check samples, manage the proofing and production of supplies, and timely delivery of product per our conversion schedule was a key component to the overall success of the project.

Also, having access to our dedicated project manager, Ty Bishop, proved invaluable as adjustments were needed to stay on schedule and meet client expectations during the five month conversion schedule.

We certainly recognize the extra effort that your team made to ensure CoBank clients were delighted with the products and services offered through Superior Press, and we look forward to a long standing partnership with your organization.

Regards,

Eric Katz

VP, Strategy & Product Marketing

Digital Business Solutions

